INDO-AFRICAN CHAMBER
OF COMMERCE & INDUSTRY

# BHARAT GLOBAL CONNECT

## AFRICA EDITION 2026

*"Empowering Progress, Sharing Technology:*
*India and Africa Together"*

Organized by **INDO AFRICAN CHAMBER OF COMMERCE & INDUSTRY (IACCI)**

41 Years of Building India–Africa Partnerships

ABOUT THE PLATFORM

# Bharat Global Connect

*India's flagship platform for strengthening India–Africa economic cooperation*

## A Proven Track Record

Bharat Global Connect is India's flagship international business platform designed to strengthen economic cooperation between India and Africa. This edition is inspired by the success of **I FOR AFRIKA**, which has completed 20 editions and become one of the most recognized India–Africa business engagement platforms.

**20**

EDITIONS OF I FOR AFRIKA COMPLETED

**500+**

DELEGATES ENGAGED ACROSS EDITIONS

OBJECTIVES

- Strengthen India–Africa trade & investment
- Promote industrial growth & competitiveness
- Generate sustainable employment
- Encourage technology transfer
- Support startups & young entrepreneurs
- Facilitate strategic business partnerships

GLOBAL CONTEXT

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# Why This Platform Matters Today

### Current Global Challenges

- Geopolitical instability
- Supply chain disruptions
- Inflationary pressures
- Energy security concerns
- Food security challenges

### Additional Pressures — Africa Edition 2026

- Iran–Israel conflict
- Ebola-related concerns
- Travel disruptions
- Business uncertainty

IMPACT

**500+**

Delegates originally invited

**150**

Delegates from Uganda, South Sudan & DR Congo unable to participate due to global disruptions

*Yet the commitment towards India–Africa cooperation remains stronger than ever.*

THE OPPORTUNITY

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# India & Africa — A Partnership of the Future

*Africa is no longer only a resource destination*

**$3 Trillion Economy (2026)**

**A Manufacturing Hub**

**A Digital Transformation Market**

**A Startup Ecosystem**

**A Strategic Trade Partner**

**Fastest-Growing Consumer Market**

**1.4 BILLION+**

Africa's population — a young, dynamic, and rapidly urbanizing market positioned at the center of the next phase of global growth.

OUR LEGACY

# IACCI — 41 Years of Impact

*Indo African Chamber of Commerce & Industry*

## *“Make Africa Your Partner”*

| 41 | 13,890 | 345 | 1000s |
|---|---|---|---|
| YEARS OF SERVICE | INDIA–AFRICA BUSINESS PARTNERSHIPS | TECHNOLOGY TRANSFER JVS (PPP MODEL) | B2B ENGAGEMENTS DELIVERED |

**Your Trusted Platform for Seamless Indo-African Business Networking**

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# India–Africa Economic Opportunity

## NEARLY 3 BILLION PEOPLE

### INDIA

- 1.4 Billion Population
- World's Fastest-Growing Major Economy
- Global Manufacturing Powerhouse
- Technology & Innovation Leader

### AFRICA

- 1.4 Billion Population
- $3 Trillion Economy
- Youngest Workforce Globally
- Fastest-Urbanizing Region

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# The New India–Africa Growth Model

### TRADITIONAL MODEL

Export

→

Import

### FUTURE MODEL

Technology Transfer → Joint Ventures → Local Manufacturing

Skills Development → Employment Generation → Shared Prosperity

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# Indian MSMEs — The Engine of Inclusive Growth

1. Technology Transfer
2. Manufacturing Partnerships
3. Skill Development
4. Agriculture Modernization
5. Digital Transformation
6. Renewable Energy
7. Supply Chain Integration
8. Healthcare Expansion
9. Women Entrepreneurship
10. Chamber-to-Chamber Cooperation

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SECTOR FOCUS

# Technology Transfer Opportunities

- Agriculture Technology
- Water Management
- Healthcare
- Renewable Energy
- Manufacturing
- Digital Services
- Smart Metering
- FinTech

**INDIA → AFRICA → LOCAL PRODUCTION → EMPLOYMENT**

# Manufacturing Africa with India

## Focus Industries

- Pharmaceuticals
- Textiles
- Engineering Products
- Electrical Equipment
- Consumer Goods
- Food Processing
- Medical Devices

## Benefits

- Local production
- Reduced imports
- Increased exports
- Job creation

AGRI-VALUE CHAIN

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# Agriculture & Food Processing

### Irrigation

### Farm Mechanization

### Food Processing

### Cold Chains

### Storage Infrastructure

### Agri-Tech Solutions

**OUTCOME: Food Security + Rural Employment**

# Healthcare & Pharmaceuticals

## India's Strength

Affordable, high-quality healthcare solutions delivered at global scale — from generic pharmaceuticals to advanced medical technology.

*A trusted global partner in accessible healthcare delivery*

## Opportunities

- Local pharma manufacturing
- Medical equipment assembly
- Telemedicine
- Hospital partnerships
- Healthcare training

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# Digital Africa

**FinTech**

**E-Governance**

**Digital Payments**

**Telemedicine**

**EdTech**

**MSME Digitization**

**Powered by lessons from India's Digital Public Infrastructure success**

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# Renewable Energy Partnership

- Solar
- Wind
- Mini-Grids
- Smart Metering
- Energy Storage

Outcome

**Affordable Energy Access — closing the power gap for households and industry alike**

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# Women & Youth Entrepreneurship

*Africa's youth dividend*

## Initiatives

- Startup Incubation
- Mentorship Programs
- Skill Development
- Entrepreneurship Networks

**1 Million+**

Companies operate across Africa today — a vast and largely untapped base for partnership, mentorship and co-investment.

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# How African Businesses Can Benefit

*Building partnerships, not just buying products*

1

**Joint Ventures**

2

**Technology Licensing**

3

**Manufacturing Partnerships**

4

**Distribution Networks**

5

**Franchise Models**

6

**Capacity Building**

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# Leveraging AfCFTA

*African Continental Free Trade Area*

**54 Nations.**
**One Market.**

*The world's largest free trade area by number of member states*

## Benefits

- Access to a unified African market
- Regional value chains
- Cross-border trade facilitation
- Manufacturing hubs across the continent
- Export expansion for Indian & African MSMEs

OPPORTUNITY MATRIX

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# High-Growth Sectors for Collaboration

**Pharmaceuticals**

**Agriculture**

**Renewable Energy**

**ICT**

**Automotive Components**

**Textiles**

**Construction Materials**

**Healthcare**

COMPARATIVE STRENGTHS

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# India MSMEs vs. Africa MSMEs

*Complementary strengths — not competing markets*

| Parameter | India MSMEs | Africa MSMEs |
|---|---|---|
| **Scale** | Mature, high-volume production | Emerging, high-growth potential |
| **Manufacturing** | Deep industrial base | Expanding industrial capacity |
| **Technology** | Advanced & cost-efficient | Rapid technology adoption |
| **Financing** | Established credit systems | Growing access via DFIs |
| **Export Experience** | Decades of global trade | Emerging export champions |
| **Innovation** | Frugal innovation leader | Leapfrogging via digital tools |
| **Skills** | Large skilled workforce | Young, trainable workforce |
| **Market Potential** | Saturating in segments | Vast untapped demand |

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# Why India + Africa Is a Perfect Match

## INDIA OFFERS

- Technology
- Manufacturing Expertise
- Skilled Workforce
- Affordable Innovation

## AFRICA OFFERS

- Market Access
- Young Workforce
- Natural Resources
- AfCFTA Access

**WIN–WIN GROWTH MODEL**

MUTUAL GAINS

# India's Role in AfCFTA 2026

**BENEFITS FOR INDIA**

- Single Market Access
- Manufacturing Expansion
- Export Growth
- New Investments
- Supply Chain Diversification

**BENEFITS FOR AFRICA**

- Technology Transfer
- MSME Development
- Skill Development
- Healthcare Access
- Industrialization

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# Strategic Roadmap 2026–2030

1. Connect
2. Collaborate
3. Invest
4. Manufacture
5. Export
6. Scale

2026

2030

STRATEGIC INITIATIVES

# What IACCI Proposes to Do

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- Sector-Specific Forums
- B2B Matchmaking
- MSME Collaboration Programs
- Trade Missions
- Market Intelligence Services
- AfCFTA Facilitation
- Capacity Building
- Policy Advocacy
- Investment Promotion
- Digital India–Africa Business Portal

BY THE NUMBERS

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# IACCI Impact Story

| | | | |
|---|---|---|---|
| **13,890** | **345** | **41** | **1,500** |
| INDIA–AFRICA PARTNERSHIPS | TECHNOLOGY TRANSFER JVS | YEARS OF ENGAGEMENT | JOBS CREATED IN AFRICA VIA MEMBER COMPANIES |

*These figures reflect IACCI's four decades of sustained, on-the-ground commitment to India–Africa economic partnership.*

*The future India–Africa partnership will be driven not only by large corporations but by thousands of innovative MSMEs that bring affordable technology, entrepreneurship, skills and employment opportunities to both regions.*

THE FUTURE OF INDIA–AFRICA RELATIONS

CALL TO ACTION

# Partner. Invest. Manufacture. Innovate. Grow Together.

**Governments**

**Investors**

**Corporates**

**MSMEs**

**Development Institutions**

**Chambers**

*Let's build the next chapter of India–Africa partnership — together.*

TARGETS

# Bharat Global Connect 2026 — Expected Outcomes

- **Strategic Partnerships**
- **Technology Transfer Agreements**
- **Joint Ventures**
- **Investment Commitments**
- **Trade Expansion**
- **Employment Creation**
- **Sustainable Development**

# *"If you want to go fast, go alone. If you want to go far, go together."*

— AFRICAN PROVERB

This proverb embodies the India–Africa relationship: a long-term partnership built on trust, shared investment and mutual capability — not a transactional, one-off exchange.

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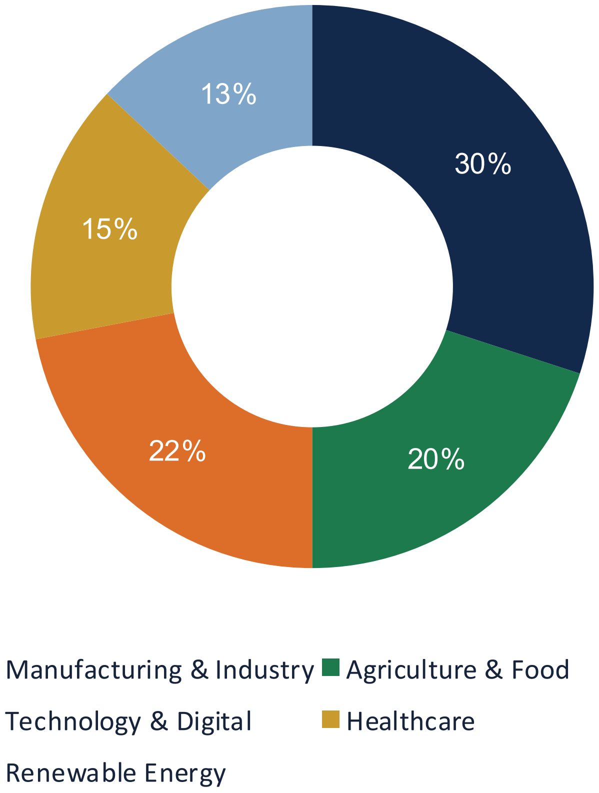
# Investment & Partnership Opportunities

Indicative Sector Focus for Engagement




## Ways to Engage

- Equity & joint-venture co-investment in manufacturing and infrastructure
- Technology licensing & transfer partnerships
- Chamber-to-chamber MSME matchmaking programs
- Policy advisory & government-to-government facilitation
- Trade missions and AfCFTA market-entry support

# THANK YOU

*Make Africa Your Partner*

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41 Years of Building Partnerships

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